## CASE STUDY

Detoxie

India's First Anti Stress & Anti Pollution Skincare Company Search Engine
Optimization

## **About Detoxie**

#### **Products Made for Your City Life**

Detoxie create solutions that are the need of the hour. Detoxie understand the fast-paced urban life and know what stress, fatigue and pollution can do to our skin. Detoxie aim to solve these problems one step and one product at a time.

#### **Fast & Visible Results with Honest Claims**

Depending on the Detoxie product you choose and your skin or hair type, you can expect to see results in a few minutes to 45 days

While Detoxie can do no magic, Detoxie do spend a lot of time formulating our products and bring the best possible combinations to give you fast and visible results.

## How

# We Increased Search Appearance by 250% in 3 Months for Detoxie

## DGTLmart – Digital Performance Marketing Company

We defined benchmarked metrics to set the right strategic direction for business to get effective ROI

#### Problem Faced

Less Organic Traffic from Generic Product Keywords Less Products Keyword Ranking on Page 1 Product Keyword Strategy missing for Organic Traffic Ecommerce Technical SEO Optimization missing

## Detoxie – Ecommerce



#### **Solution Offered**

Smart Ecommerce SEO Strategy
Detailed On page & Content Audit
Implementing of Ecommerce Products based SEO
Strategic Link Building approach
SEO-driven content on-page & off-page



#### The Benefits – 3 months

- 150% Increase in Product Keywords Page 1
- Overall Search Appearance Increased by 250%
- Organic Traffic increased by 45% from products URL
- Advance SEO Schema Implemented for rich results



## Growth Achieved

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200%

Increase in % of Keywords bringing Organic Traffic

140%

Increase in % of Keywords Ranking in First Page on Google What we achieved from 3 months SEO activities

Identify your highest value keywords,
Targeting Products Keywords for
direct Sale, Grouping same set of
Keywords, Content Optimization for
targeting group keyword

110%

Increase in New Products
Organic Traffic

250%

Increase in Search Impressions

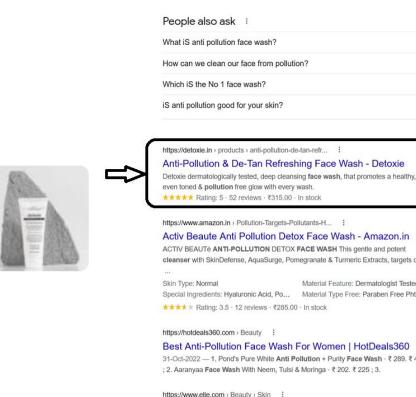
#### Keyword: "Best anti pollution face wash" Ranking on Page 1 on Google Search Results

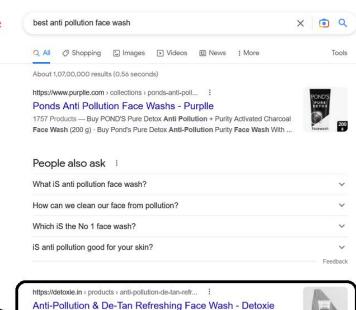
https://detoxie.in > products > anti-pollution-de-tan-refr...

#### Anti-Pollution & De-Tan Refreshing Face Wash - Detoxie

Detoxie dermatologically tested, deep cleansing face wash, that promotes a healthy, even toned & **pollution** free glow with every wash.

\*\*\*\* Rating: 5 · 52 reviews · ₹315.00 · In stock









#### Activ Beaute Anti Pollution Detox Face Wash - Amazon.in

ACTIV BEAUTé ANTI-POLLUTION DETOX FACE WASH This gentle and potent cleanser with SkinDefense, AquaSurge, Pomegranate & Turmeric Extracts, targets dirt,

Skin Type: Normal Material Feature: Dermatologist Tested Special Ingredients: Hyaluronic Acid, Po... Material Type Free: Paraben Free Phth... \*\*\*\* Rating: 3.5 · 12 reviews · ₹285.00 · In stock

https://hotdeals360.com > Beauty :

#### Best Anti-Pollution Face Wash For Women | HotDeals360

31-Oct-2022 — 1. Pond's Pure White Anti Pollution + Purity Face Wash · ₹ 289. ₹ 450 ; 2. Aaranyaa Face Wash With Neem, Tulsi & Moringa · ₹ 202. ₹ 225 ; 3.



https://www.elle.com > Beauty > Skin

#### 18 Anti-Pollution Skincare Products - ELLE

18-May-2022 — Check out our pick of the best antioxidant-packed, vitamin-infused pollution-blocking skincare products and beat the skin-scavenging smog ...



https://www.nykaa.com > activ-beaute-anti-pollution-de...

#### Activ Beaute Anti-Pollution Detox Face Wash - Nykaa

Activ Beaute Anti-Pollution Detox Face Wash Online: Buy Activ Beaute Anti-Pollution Detox Face Wash at best price from Nykaa.



https://www.nykaa.com > ponds-pure-detox-anti-polluti...

#### Ponds Pure Detox Anti-Pollution Purity Face Wash with ...

... Face Wash with Activated Charcoal at best price from Nykaa. Check out Ponds Pure Detox Anti-Pollution Purity Face Wash with Activated Charcoal review. \*\*\*\* Rating: 4.5 · 1,237 reviews · ₹210.00 · In stock



#### Keyword: "**Redensyl shampoo**" Ranking on Page 1 on Google Search Results

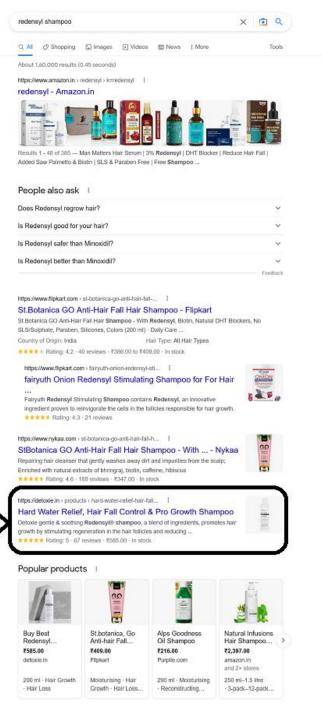
https://detoxie.in > products > hard-water-relief-hair-fall...

Hard Water Relief, Hair Fall Control & Pro Growth Shampoo

Detoxie gentle & soothing **Redensyl**® **shampoo**, a blend of ingredients, promotes hair growth by stimulating regeneration in the hair follicles and reducing ...



Google



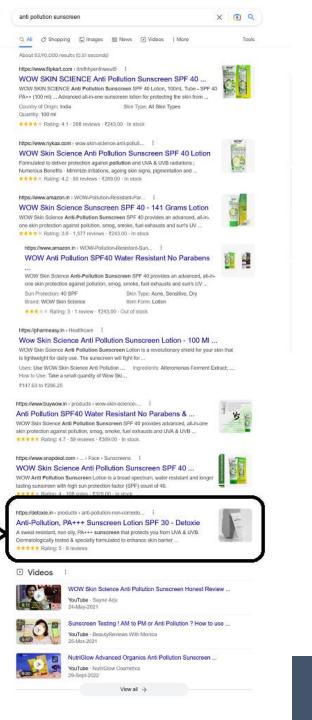
## Keyword: "Anti pollution sunscreen" Ranking on Page 1 on Google Search Results

https://detoxie.in > products > anti-pollution-non-come...

Anti-Pollution, PA+++ Sunscreen Lotion SPF 30 - Detoxie

A sweat resistant, non oily, PA+++ **sunscreen** that protects you from UVA & UVB. Dermatologically tested & specially formulated to enhance skin barrier ...





#### Keyword: "Hard water hair loss shampoo" Ranking on Page 1 on Google Search Results

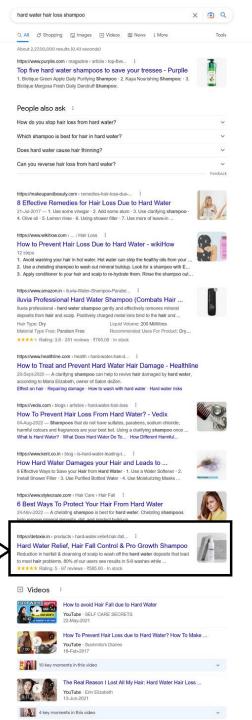
https://detoxie.in > products > hard-water-relief-hair-fall...

#### Hard Water Relief, Hair Fall Control & Pro Growth Shampoo

Reduction in hairfall & cleansing of scalp to wash off the **hard water** deposits that lead to most **hair** problems. 80% of our users see results in 5-6 washes while ...

\*\*\*\* Rating: 5 · 67 reviews · ₹585.00 · In stock





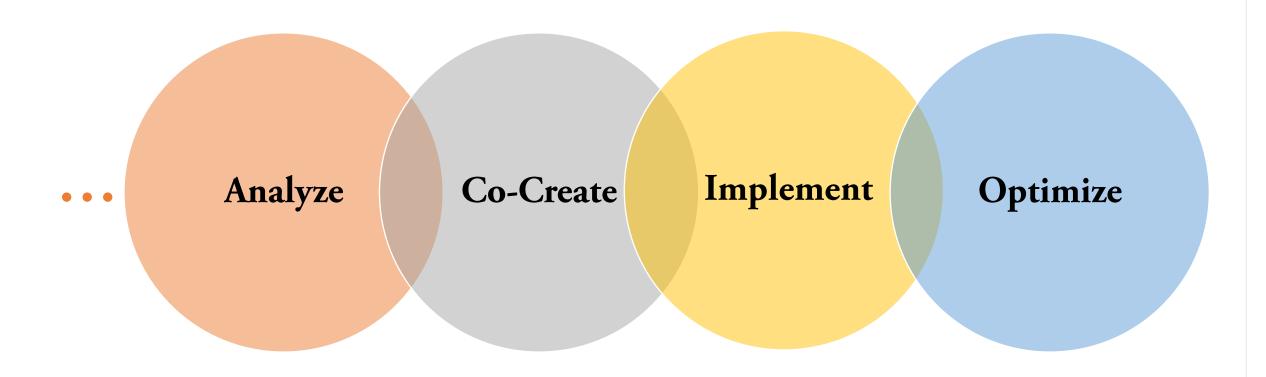
## How do we achieve the Objectives?

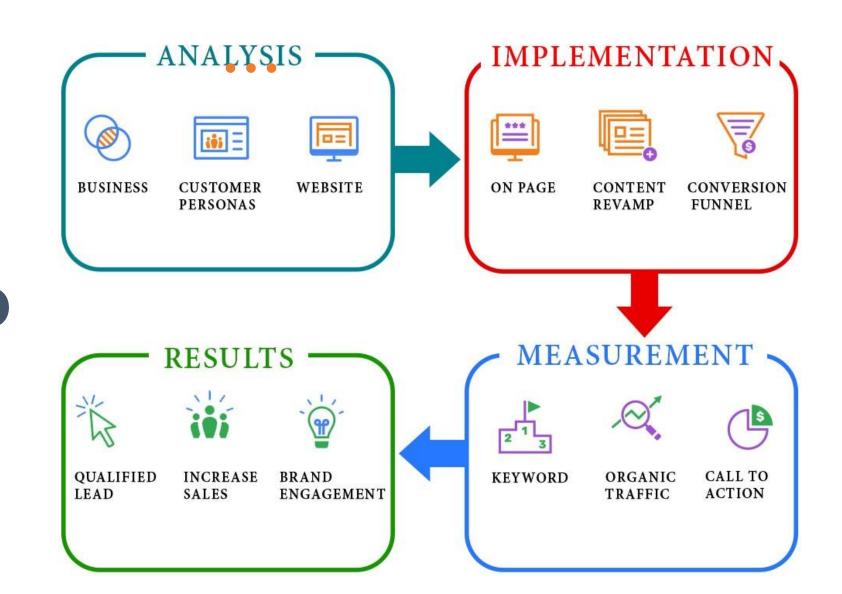
Market Segment By Defining The Target Audience (Ecommerce)

Target Audience By understanding and building customer Insights

SEO Strategy By leveraging DGTLmart proprietary SEO methodology

### **4 Pillars of SEO Activities**





## DGTLmart SEO Approach

## Search Engine Optimization

Best SEO solution - 10+ years of experience

- ✓ On-page & Off-page SEO
- ✓ Content Writing & Distribution
- ✓ Quality Link Building

- ✓ Guest Posting
- ✓ Increase Domain Authority
- ✓ High Traffic Keywords on Page 1

#### **Over All Benefits of SEO**

- > Drive high quality organic traffic to website.
- > Increase sales/leads from customers looking for products and services.
- > Builds Trustworthiness and Brand's Credibility
- ➤ Gives Competitive Advantage

